

Juana Martínez
Senior Associate



Bar Admissions
Colombia

Languages
Spanish, English

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AREAS OF EXPERTISE

- Investment Arbitration
- Commercial Arbitration

PROFESSIONAL PRACTICE

Juana Martínez Quintero is a Senior Associate at Adell & Merizalde. She has focused her practice on international investment and commercial arbitration, representing States and private parties before a wide range of institutions. Her practice has focused on the infrastructure, oil & gas, mining, energy, and public-private partnership sectors. Juana also currently serves as Secretary to the President of an arbitral tribunal in an ICSID case, giving her unique insight into the tribunal's perspective and decision-making process.

Before joining Adell & Merizalde, Juana was an expert and Head of Investment Arbitration at Colombia's National Agency for Legal Defense of the State, where she represented Colombia in multiple investment treaty arbitrations totaling over USD 12 billion in claims. Prior to that, Juana served as the head of regulatory affairs for a multinational company in Colombia, specializing in the oil & gas, transportation, and import and export sectors.

Juana also worked as an Associate at an international top-tier firm, advising multinational corporations and State entities in high-stakes ICC and UNCITRAL arbitrations. She previously served as Assistant Legal Counsel at the Permanent Court of Arbitration (PCA) in The Hague and as a legal extern at the International Centre for Settlement of Investment Disputes (ICSID) in Washington, D.C.

She holds an LL.M. from Columbia Law School, where she was a James Kent Scholar and received the Parker School Recognition in International and Comparative Law. She has taught international arbitration and investment law at Universidad de los Andes and is admitted to practice in Colombia.

EDUCATION

- Columbia University, Master's of Law (LL.M.)
- Universidad de los Andes, History Degree
- Universidad de los Andes, Law Degree

REPRESENTATIVE MATTERS

Investment arbitration (counsel)

- Represented the Republic of Colombia in a PCA arbitration initiated by a maritime company regarding the alleged rights over a shipwreck and maritime exploration rights. Over US\$9 billion in dispute. The language of the arbitration was English.
- Represented Colombia in an ICSID arbitration filed by a Spanish investor arising from disputes in public service concessions. Over US\$300 million in dispute. The language of the arbitration was Spanish.

- Represented the Republic of Colombia in an ICSID arbitration initiated by a mining company regarding alleged violations related to large-scale gold mining concessions. Over US\$400 million in dispute. The language of the arbitration was Spanish.
- Represented the Republic of Colombia in an ICSID arbitration brought by an infrastructure investor concerning a PPP concession. Over US\$200 million in dispute. The language of the arbitration was Spanish.
- Represented the Republic of Colombia in the post award proceedings of an ICSID arbitration initiated by a mining company concerning coal mining royalties and regulatory decisions. Over US\$100 million in dispute. The language of the arbitration was English and Spanish.
- Represented the Republic of Colombia in the post award proceedings of an ICSID arbitration brought by a telecommunications company relating to regulatory measures in the telecommunications sector. Over US\$300 million in dispute. The language of the arbitration was Spanish.
- Represented the Republic of Colombia in negotiations with investors in the mining sector in disputes that exceeded US\$200 millions.

Commercial arbitration (counsel)

- Represents a State Entity of a South American state in an ad hoc arbitration related to the expansion and conversion project of a high-capacity road. Over US\$75 million in dispute. The language of the arbitration is Spanish.
- Represents a telecommunications company in an ICC arbitration against a Latin American State arising from the breach of a PPP contract. The amount in dispute exceeds US\$28 million.
- Represented a state entity related to the public service sector in a construction arbitration of a waste-management plant property. Over US\$100 million in dispute. The language of the arbitration was Spanish.
- Represented a Chinese consortium in an arbitration related to the construction of a power plant. Over US\$100 million in dispute. The language of the arbitration was Spanish.

- Represented a multinational company of mining services in an arbitration against a mining-related company. Over US\$50 million in dispute. The language of the arbitration was English.

Assistant to Arbitral Tribunals

- Assists the President of the Tribunal in an ICSID case related to investments in the mining sector in a Latin American State.
- Assist the President of the Tribunal in an ICC international arbitration involving a world leading manufacturer and construction company.